

GRUPO FINANCIERO BANORTE, S.A.B. DE C.V.

PROXY CARD FOR THE ANNUAL GENERAL ORDINARY AND EXTRAORDINARY SHAREHOLDERS MEETINGS

It is hereby certified that the undersigned shareholder, entitled to vote in Grupo Financiero Banorte, S.A.B. de C.V. ("GFNORTE"), has designated Mr. Diego González Chebaux, Deputy Managing Director Corporate Governance, or Mr. Tomás Lozano Derbez, Head of Investor Relations, Financial Intelligence and Corporate Finance, or, in the absence thereof, _____ as its representative to cast all votes and express any approvals or disapprovals which such member shall be entitled to cast or express at the Annual General Ordinary Shareholders Meeting and the Extraordinary General Shareholder's Meeting to be held on April 23rd, 2021 at 11:00 a.m. and 12:00 p.m. respectively, at the offices of the Company, located at street David Alfaro Siqueiros 106, Colonia Valle Oriente, San Pedro Garza García, Nuevo León, Mexico, and at the legal meetings derived therefrom, and for all purposes provided by the Corporate By-Laws and the notice of the Annual Meeting Call of GFNORTE.

Shares represented by this Proxy Card amount to _____ shares and shall be subject to vote, pursuant to the instructions indicated below. All shares represented by this Proxy shall be voted as specified by the shareholder. However, if no such instructions are given, the proxy shall vote IN FAVOR of the proposals included in this document. In any case, this Proxy shall be valid for a term of more than 30 days after the first meeting is held.

For more information related to the following items of the agenda, please refer to the attached document: AGOAA_AGEA_Proposed_Resolutions_April_23_2021.

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Annual General Ordinary Shareholders Meeting

1. Filing and, as the case may be, approval of the reports referred to in section IV of Article 28 of the Securities Market Law, and section IV of Article 39 of the Law to Regulate Financial Groups corresponding to the fiscal year ended December 31, 2020.	
I. Upon prior opinion of the Board of Directors, the approval of the Chief Executive Officer's Annual Report, prepared pursuant to the provisions of Article 44, section XI of the Securities Market Law and Article 59, section X of the Law to Regulate Financial Groups, which includes, among other items, the balance sheet, the profit and loss statement, the statement of changes in shareholder's equity and the statement of cash flows of the Company as of December 31, 2020, is submitted to this Meeting for its consideration.	For: Abstentions: Against:
II. The approval of the Annual Report of the Board of Directors, in which the main accounting and information policies and criteria are stated and explained, followed by the preparation of the financial information as of December 31, 2020, pursuant to the provisions of Article 172, paragraph b) of the General Law of Business Corporations, is submitted to this Meeting for its consideration.	For: Abstentions: Against:
III. It is hereby proposed to approve the Annual Report of the Board of Directors on the operations and activities in which it participated.	For: Abstentions: Against:
IV. It is hereby proposed to approve the Annual Report on the Activities of the Audit and Corporate Practices Committee.	For: Abstentions: Against:
V. It is hereby proposed to approve each, and all operations performed by the Company during the fiscal year ended December 31, 2020, and It is proposed to ratify the actions taken by the Board of Directors, the Director General and the Audit and Corporate Practices Committee during the same period.	For: Abstentions: Against:
2. Application of profits.	
I. It is hereby proposed to apply the amount of \$30,508'092,129.95 (thirty billion five hundred eight million ninety-two thousand one hundred and twenty-nine pesos 95/100 Mexican currency) reflected in the financial statements of the Company, to the account of "Results from Previous Years", by virtue of being fully constituted the legal reserve fund of the Company. Additionally, with respect to the Results from 2019 up to the amount of \$36,527'973,356.61 (thirty six billion five hundred and twenty seven million nine hundred and seventy three thousand three hundred fifty six pesos 61/100 Mexican currency), according to the Company's Dividend Policy and subject to the National Banking and Securities Commission's (<i>Comision Nacional Bancaria y de Valores</i>) approval, it is hereby proposed to pay a cash dividend equivalent of 25% of such amount, that is, \$9,131'993,339.15 (nine billion one hundred thirty one million nine hundred ninety three thousand three hundred thirty nine pesos 15/100 Mexican currency). The corresponding payment is equivalent of \$3.1670299314214300 pesos for each share that is issued and outstanding, and will be made upon delivery of cuopon number 1. Such payment is derived from the Fiscal Net Income as of December 31st, 2013 and will be paid on May 4, 2021.	For: Abstentions: Against:
3. Report of the External Auditor on the tax position of the Company.	Non-votable

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4. Designation of the members of the Board of Directors of the Company as proposed by the Nominations Committee, and qualification of their independence.	
a) Each of the following is submitted to independent voting:	
Regular Directors	
I. Carlos Hank González, Chairman	For: Abstentions: Against:
II. Juan Antonio González Moreno	For: Abstentions: Against:
III. David Juan Villarreal Montemayor	For: Abstentions: Against:
IV. José Marcos Ramírez Miguel	For: Abstentions: Against:
V. Carlos de la Isla Corry	For: Abstentions: Against:
VI. Everardo Elizondo Almaguer, Independent	For: Abstentions: Against:
VII. Carmen Patricia Armendáriz Guerra, Independent	For: Abstentions: Against:
VIII. Clemente Ismael Reyes Retana Valdés, Independent	For: Abstentions: Against:
IX. Alfredo Elías Ayub, Independent	For: Abstentions: Against:
X. Adrián Sada Cueva, Independent	For: Abstentions: Against:
XI. David Peñaloza Alanís, Independent	For: Abstentions: Against:
XII. José Antonio Chedraui Eguía, Independent	For: Abstentions: Against:
XIII. Alfonso de Angoitia Noriega, Independent	For: Abstentions: Against:
XIV. Thomas Stanley Heather Rodríguez, Independent	For: Abstentions: Against:

Alternate Directors

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XV. Graciela González Moreno	For: Abstentions: Against:
XVI. Juan Antonio González Marcos	For: Abstentions: Against:
XVII. Alberto Halabe Hamui, Independent	For: Abstentions: Against:
XVIII. Gerardo Salazar Viezca	For: Abstentions: Against:
XIX. Alberto Pérez-Jácome Friscione	For: Abstentions: Against:
XX. Diego Martínez Rueda-Chapital, Independent	For: Abstentions: Against:
XXI. Roberto Kelleher Vales, Independent	For: Abstentions: Against:
XXII. Cecilia Goya de Riviello Meade, Independent	For: Abstentions: Against:
XXIII. Isaac Becker Kabacnik, Independent	For: Abstentions: Against:
XXIV. José María Garza Treviño, Independent	For: Abstentions: Against:
XXV. Carlos Césarman Kolteniuk, Independent	For: Abstentions: Against:
XXVI. Humberto Tafolla Núñez, Independent	For: Abstentions: Against:
XXVII. Guadalupe Phillips Margain, Independent	For: Abstentions: Against:
XXVIII. Ricardo Maldonado Yáñez, Independent	For: Abstentions: Against:
b) It is hereby proposed to designate Mr. Héctor Ávila Flores as Secretary of the Board of Directors, who shall not be a member of the Board of Directors.	For: Abstentions: Against:
c) It is hereby proposed, pursuant to article forty-nine of the Corporate Bylaws, for Directors to be released from the obligation to post a bond or pecuniary guarantee to support the performance of their duties.	For: Abstentions: Against:
5. Determination of the compensation for members of the Board of Directors.	
I. It is hereby proposed to determine as the compensation to be paid to Regular and Alternate Directors, as the case may be, for each meeting they attend, a net tax amount equivalent to two fifty golden peso coins, commonly known as “centenarios”, at their quotation value on the date of each meeting.	For: Abstentions: Against:

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6. Designation of the Chairman of the Audit and Corporate Practices Committee.	
I. Mr. Carlos Hank González, Chairman of the Board of Directors, proposes to designate Mr. Thomas Stanley Heather Rodríguez as Chairman of the Audit and Corporate Practices Committee.	For: Abstentions: Against:
7. Report of the Board of Directors on the operations made with its own shares in 2020; as well as determination of the maximum amount of funds that may be earmarked to the purchase of the company's own shares for the fiscal year corresponding to 2021.	
I. It is hereby proposed to approve the report of the Board of Directors on the purchase and sale of the company's own shares for fiscal year 2020.	For: Abstentions: Against:
II. The proposal is to earmark up to \$7,500'000,000.00 (seven billion five hundred million pesos, 00/100 Mexican currency), equivalent to 2.37% of the capitalization value of Grupo Financiero as of the closing of 2020, charged against the Net Worth, for the purchase of the Company's own shares, for fiscal year 2021, including any operations made from 2021 to April 2022, subject to the Company's Own Share Acquisition and Placement Policy.	For: Abstentions: Against:
8. Designation of delegate or delegates to formalize and execute, if applicable, the resolutions passed by the Meeting.	
I. It is hereby proposed to designate Delegates to carry out all acts that are required to enforce and formalize the resolutions taken in this Shareholders Meeting.	For: Abstentions: Against:

Extraordinary General Shareholders' Meeting

1. Proposal, discussion, and if the case, approval of the amendment Article Two to the Corporate Bylaws.	
I. It is proposed to amend Article Two of the Corporate Bylaws, approve the certification of the Company's Bylaws, in terms of the draft of the Corporate Bylaws.	For: Abstentions: Against:
2. Proposal, discussion, and if the case, approval of the amendment of the sole agreement of liabilities of the Company as a holding company.	
I. It is proposed to amend the sole agreement of liabilities celebrated by the Company, solely for the purpose to suppress Sólida Administradora de Portafolios, S.A. de C.V., Sociedad Financiera de Objeto Múltiple, Entidad Regulada, Grupo Financiero Banorte from the agreement, and to eliminate the word "IXE" from the denomination of Casa de Bolsa Banorte, S.A. de C.V., Grupo Financiero Banorte and Operadora de Fondos Banorte, S.A. de C.V., Sociedad Operadora de Fondos de Inversión, Grupo Financiero Banorte.	For: Abstentions: Against:
3. Designation of delegate or delegates to formalize and execute, if applicable, the resolutions passed by the Meeting.	
I. It is hereby proposed to designate Delegates to carry out all acts that are required to enforce and formalize the resolutions taken in this Shareholders Meeting.	For: Abstentions: Against:

This Proxy Card shall be revocable at any time, as requested by the signatory voting shareholders.

Signed by: _____

Company:

Date: